

## One Lab Partner for **Every IT & Cyber Course** -- From BSc to Doctorate

Replace fragmented lab vendors with a single platform that covers every IT, cybersecurity, and computer science curriculum across all degree levels.

**500+**  
LABS

**50+**  
CERT TRACKS

**100s**  
SKILL IQS

**5,000+**  
PBQS

**AS→PhD**  
ALL DEGREES

### ⚠ The Challenge Facing IT Programs Today



#### Fragmented Tools

Multiple vendors for cyber, cloud, programming -- different logins, pricing, support



#### Grading Overhead

Faculty spend 10+ hours/week manually grading lab work instead of teaching



#### Skills Gap Blind Spots

No way to measure student competencies before, during, or after a course

### 💡 How CertLabs Solves It

#### ✓ Consolidate Vendors

One platform for cybersecurity, cloud, networking, Linux, DevOps, programming, data, and AI -- 9 disciplines under one subscription.

#### 🤖 Auto-Grade Everything

Every lab, assessment, and Skill IQ is auto-graded with instant feedback. Grades sync directly to your LMS gradebook.

#### 🧠 Skill IQ Diagnostics

Measure student competencies with Skill IQ assessments: Cyber Skill IQ, Cloud Skill IQ, OS Skill IQ, LLM Skill IQ, Programming Skill IQ, and more.

#### 🎓 BSc Through PhD

Lab sets designed for every level -- from BSc programs through MSc research and PhD-level advanced topics.

### 📈 Measurable Institutional Outcomes

**94%**

Cert Pass Rate  
vs 68% industry avg

**3x**

Faster Learning  
hands-on vs lecture

**10+**

Hours Saved/Wk  
per instructor

**\$0**

Infra Cost  
100% cloud-hosted

#### 🔧 Powered by ACI Learning Methodology

CertLabs PBQ is built on the proven ACI Learning approach to hands-on IT education. Every lab, assessment, and Skill IQ is designed by certified instructors who have trained over 1 million IT professionals worldwide. Our content is updated continuously to match the latest exam objectives and real-world enterprise environments.



## Skill IQ Assessments -- Measure What Matters

Skill IQ diagnostics give faculty and administrators a quantitative measure of student competencies -- before, during, and after a course. Use them for placement, progress tracking, and graduation readiness verification.

 <p><b>Cyber Skill IQ</b> SOC ops, threat hunting, IR, compliance</p>	 <p><b>Cloud Skill IQ</b> AWS, Azure, GCP infra &amp; security</p>	 <p><b>Operating Sys Skill IQ</b> Linux, Windows Server, shell, services</p>
 <p><b>LLM Skill IQ</b> Gen AI, prompt eng, responsible AI, NLP</p>	 <p><b>Programming Skill IQ</b> Python, Java, C#, JS, TS, C++</p>	 <p><b>Data Skill IQ</b> SQL, analytics, BI, data governance</p>
 <p><b>Networking Skill IQ</b> TCP/IP, routing, VLANs, wireless, VPN</p>	 <p><b>DevOps Skill IQ</b> CI/CD, containers, IaC, K8s, monitoring</p>	 <p><b>SysAdmin Skill IQ</b> AD, GPO, backup, virtualization</p>

## Supports Every Degree Level -- BSc Through PhD

<ul style="list-style-type: none"> <li>AS / AAS -- Information Technology</li> </ul>	<ul style="list-style-type: none"> <li>AS / AAS -- Cybersecurity</li> </ul>
<ul style="list-style-type: none"> <li>BS -- Computer Science</li> </ul>	<ul style="list-style-type: none"> <li>BS -- Information Systems &amp; Tech</li> </ul>
<ul style="list-style-type: none"> <li>BS -- Cloud Computing &amp; Infrastructure</li> </ul>	<ul style="list-style-type: none"> <li>BS -- Data Science &amp; Analytics</li> </ul>
<ul style="list-style-type: none"> <li>MS -- Cybersecurity &amp; Info Assurance</li> </ul>	<ul style="list-style-type: none"> <li>MS -- Computer Science / Software Eng</li> </ul>
<ul style="list-style-type: none"> <li>MS -- Data Science &amp; Machine Learning</li> </ul>	<ul style="list-style-type: none"> <li>MS -- IT Management &amp; Governance</li> </ul>
<ul style="list-style-type: none"> <li>PhD -- Computer Science / AI Research</li> </ul>	<ul style="list-style-type: none"> <li>PhD -- Cybersecurity / Digital Forensics</li> </ul>

## 9 Lab Disciplines at a Glance

<p><b>Cybersecurity &amp; SOC</b> 10 modules * 30+ labs</p>	<p><b>Cloud Computing</b> 10 modules * AWS/Azure/GCP</p>	<p><b>Linux Administration</b> CentOS, Ubuntu, shell</p>
<p><b>DevOps &amp; Automation</b> Docker, K8s, CI/CD, IaC</p>	<p><b>Networking</b> Routing, switching, VPN</p>	<p><b>System Administration</b> Windows Server, AD, GPO</p>
<p><b>Programming</b> 6 languages * 60 modules</p>	<p><b>Data &amp; Analytics</b> SQL, ETL, BI, statistics</p>	<p><b>AI &amp; Machine Learning</b> Gen AI, NLP, deep learning</p>

## Built for Accreditation & Compliance

### NIST/NICE Framework Aligned

Labs and Skill IQs map to NIST/NICE workforce framework competency areas. Document student outcomes for ABET, HLC, and regional accreditation reviews.

### Outcome Documentation

Export detailed competency reports per student, per course, and per program. Skill IQ scores provide quantitative evidence for accreditation bodies.

### NSA CAE-Cyber Supportive

Lab content aligns to NSA/DHS Centers of Academic Excellence in Cybersecurity knowledge units and academic requirements.

### 50+ Vendor Certifications

CompTIA, ISC2, ISACA, AWS, Microsoft, Google, Cisco, EC-Council, GIAC -- all exam objectives mapped to specific labs.

## Replace Multiple Vendors with One Partner

### Before CertLabs

- \* Vendor A for cybersecurity labs -- \$15/student
  - \* Vendor B for cloud labs -- \$20/student
  - \* Vendor C for programming -- \$12/student
  - \* No AI/ML, data, or DevOps labs
  - \* 3 different logins, 3 contracts, 3 support teams
- Total: \$47 per student per year + admin overhead**

### With CertLabs

- \* ALL 9 disciplines in one platform
  - \* 500+ labs, 5,000+ PBQs, Hundreds of Skill IQs
  - \* LMS SSO -- one login for everything
  - \* Auto-grading with grade sync
  - \* Single account manager, one contract
- Total: \$2-8 per student per year -- up to 90% savings**

## Transparent Academic Pricing

### Small School

**\$5** per student per year  
Up to 2,500 students

### Large University

**\$2** per student per year  
2,500+ students

### Custom + White-Label

**\$8** per student per year  
Custom labs + curriculum

"Our Security+ pass rate went from 64% to 91% after integrating CertLabs. The Skill IQ assessments help us identify struggling students weeks before the final exam."

-- Dr. Michelle Torres, Dean of Technology

## Getting Started Is Easy

### STEP 1

#### Book a Demo

20-minute walkthrough mapped to your courses

### STEP 2

#### Select Students

Choose your plan and number of student seats

### STEP 3

#### Pay & Activate

Instant checkout -- get student access codes same day

### STEP 4

#### Connect LMS

Our team integrates with Canvas, Blackboard, Moodle, D2L

### Enterprise-Grade Security & Compliance

SOC 2 Type II compliant. FERPA compliant. All data encrypted at rest and in transit. 99.9% uptime SLA. US-based data centers. No student data shared with third parties -- ever.

# Ready to Consolidate Your Lab Strategy?

Schedule a 20-minute demo to see CertLabs + Skill IQ in action

 [academic@certlabz.com](mailto:academic@certlabz.com)

 [certlabz.com](http://certlabz.com)

 [Book Demo](#)